

Association Update

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President & CEO

April 12, 2023

PARCR Quarterly Meeting



WHAT'S AHEAD IN AGING SERVICES



WHAT'S AHEAD IN AGING SERVICES

LeadingAge® PA





Our Mission:

Advancing the evolving continuum of aging services in Pennsylvania

Our Vision:

To serve as the preeminent advocate for facilitating change and inspiring its members to positively impact the field of aging services in Pennsylvania



LeadingAge PA: What's Ahead in Aging Services

Ahead is a team of advocates, educators, and agents of change.

A diverse group of people working collectively to serve and empower all of Pennsylvania's aging services community.



We Represent

Providers of senior services striving for excellence across the continuum of aging-services



Continuing Care Retirement Communities



We Are: Advocates

- Collective member advocacy at state and federal level
- Legislative and regulatory updates
- Assistance with governmental agencies and regulatory compliance
- Organized grassroots training and media outreach





We are: Trusted & Connected

Example: Governor Shapiro's Transition Team

Question posed: *How do we reduce the cost of healthcare?, How do we increase value?*

- State Master Plan (AARP Age Friendly Communities)
- Quality Score Card
- Investing in high touch and high-tech infrastructure

2022-2023 State Budget

LeadingAge® PA



2022-2023 State Budget Advocacy

Advocated for \$294 mil. Medicaid nursing home funding increase

- **For the first time in eight years, Gov. Wolf's proposed budget included a nursing facility rate increase...but tied it to meeting unattainable staffing requirements.**
- **LeadingAge PA commissioned a Medicaid funding gap report showing nearly a \$1.2 billion deficit with \$86 per resident day (PRD) average shortfall – over \$134 PPD average shortfall for nonprofit providers.**
- **Launched multi-prong advocacy campaign to secure recurring Medicaid nursing home funding increase.**
- **Budget advocacy included efforts to arrive at reasonable nursing hours per patient day and associated ratio requirements.**

LeadingAge PA Actions

Coalitions and Partnerships

- Partnered with the Pennsylvania Health Care Association (PHCA).

Advocacy Strategy

- Press conference, opinion letters to targeted media markets, letters to the editor, grassroots letter writing, meetings with legislative leadership and members of appropriations committees, attending PAC events.

Our Message

- Ensuring access to quality care for older Pennsylvanians.

The 2022-2023 Budget Results

17.5% historic Medicaid Nursing home funding increase

- Effective January 1, 2023.
- Equates to more than \$600 million recurring investment when factoring Federal Medical Assistance Percentage (FMAP) match.
- NFs must devote 70% of total costs for resident care and resident related shown in MA-11 cost reports.

\$250 million in one-time ARPA funding for Long-Term Living Programs

- \$131.2 mil. to skilled nursing facilities.
- \$26.8 mil. for assisted living residences and personal care homes.
- \$60 mil. for home health and home care providers.

Increase to the Personal Care Home (PCH) Supplement

- Increase in supplemental security income amounts for residents of personal care homes from \$439 to \$639 for individuals & from \$957 to \$1,357 for couples.

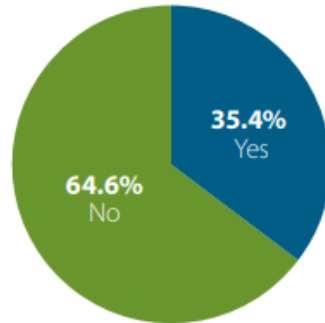
2023-2024 State Budget

LeadingAge® PA



Member Survey Results for Budget Advocacy

Do you currently have any certified beds offline?



Of those who answered yes, the average number of certified beds offline was 40.

Value	Percent	Responses
Yes	35.4%	29
No	64.6%	53
Totals: 82		

Reasons for certified beds offline:

81.5%

cited Workforce Shortages
as the reason for certified
beds being offline

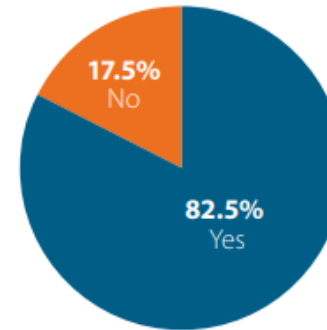
44.4%

cited Insufficient
Reimbursement

29.6%

cited other source of
financial strain (ie. Inflation)

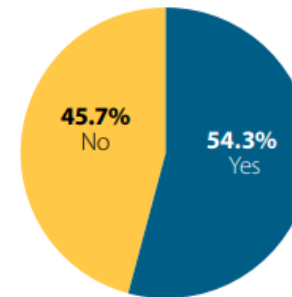
Are you currently using agency staff to fill CNA, LPN, and/or RN positions?



For 64% of those who answered yes, 10% or more of their total nursing staff is filled by temporary staffing agencies, with nearly 10% of respondents utilizing 50% or more agency staff.

Value	Percent	Responses
Yes	82.5%	66
No	17.5%	14
Totals: 80		

Since Jan. 1, 2023, despite having licensed beds available, have you declined any potential hospital discharges due to insufficient workforce and/or funding?



Value	Percent	Responses
Yes	54.3%	44
No	45.7%	37
Totals: 81		

23-24 State Budget Advocacy

Advocating for \$99 mil. Medicaid nursing home funding increase

- While Gov. Shapiro's March 7th budget address did not speak to Medicaid funding for nursing homes, recent details released by the PA Dept. of Human Services reference additional state funding (\$15.8 million) in the budget proposal to help providers meet the 2024 staffing requirements.
- However, more funding is needed to help address years of underfunding, inflationary challenges, and the crippling workforce shortage, which is why LeadingAge PA is advocating for an overall \$99 mil. increase in the 23-24 budget.
- Similar to last year, this includes a multi-prong advocacy strategy, including our VoterVoice grassroots advocacy platform.
- Your advocacy is needed! Tell your state lawmakers why this continued investment is needed to ensure access to care through a new VoterVoice call to action.

VoterVoice System

Campaign Overview

Total Messages Sent

485

Personalized:

130

Advocate Types

New Advocates:

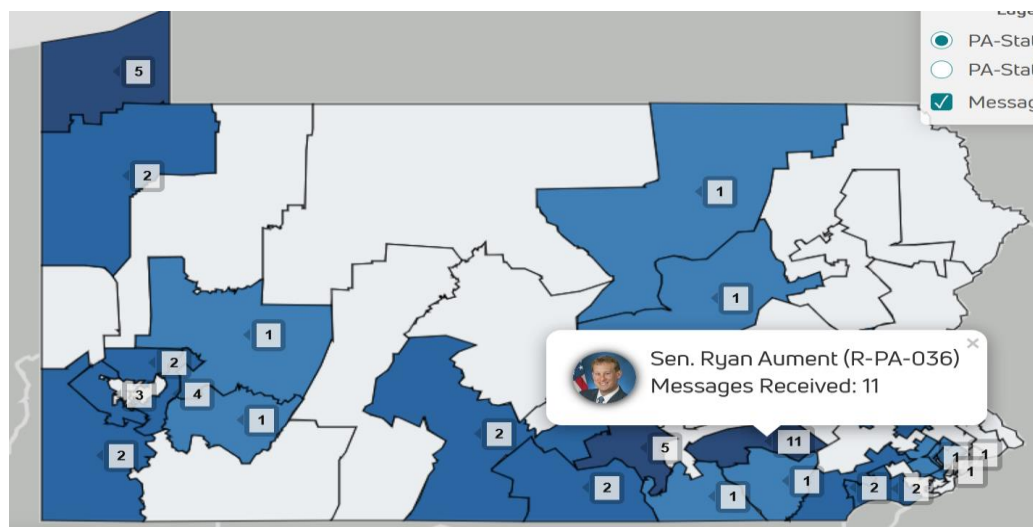
182

Returning Advocates:

0

Total:

182



FOR RESIDENTS OF SENIOR COMMUNITIES: Increase State Medicaid Funding

While last year's historic funding increase was the first step in the right direction in addressing the Medicaid funding shortfall, aging services providers continue to face immense challenges.

In 2022, LeadingAge PA conducted a study that revealed nearly a \$1.2 billion Medicaid funding gap for nursing facilities in 2019-20. While this gap narrowed somewhat due to last year's investment, with inflationary pressures, historic underfunding, and implementation of the Department of Health's (DOH) new staffing requirements, a \$900 million gap remains. While we are encouraged to see additional state funding of \$15.8 million included in the Department of Human Services (DHS) 2023-2024 budget proposal to help providers ramp up to DOHs year-two staffing regulations, this only begins to address the shortfall.

LeadingAge PA is advocating for a \$99 million investment of Medicaid funding in the 2023-2024 state budget. However, **your State Senator and Representative need to hear from you.** To maximize the impact of our advocacy efforts, we encourage you to edit the template email provided by sharing your own personal stories and experience as to why this funding is needed.

Compose Your Message

- State Senator
- State Representative

Subject

Ensure Seniors Have Access to Care: Invest in \$

Message Body

Please add your own story about this issue to personalize your message

As a resident of a senior living community, I would like to express my gratitude for the legislature's leadership in approving a historic rate increase in the 2022-23 state budget for Medicaid nursing home care.

Enter Your Info

Your Information

Prefix * First Name * Last Name *

Email *

☒ Send me text alerts

Mobile Number *

Home Information

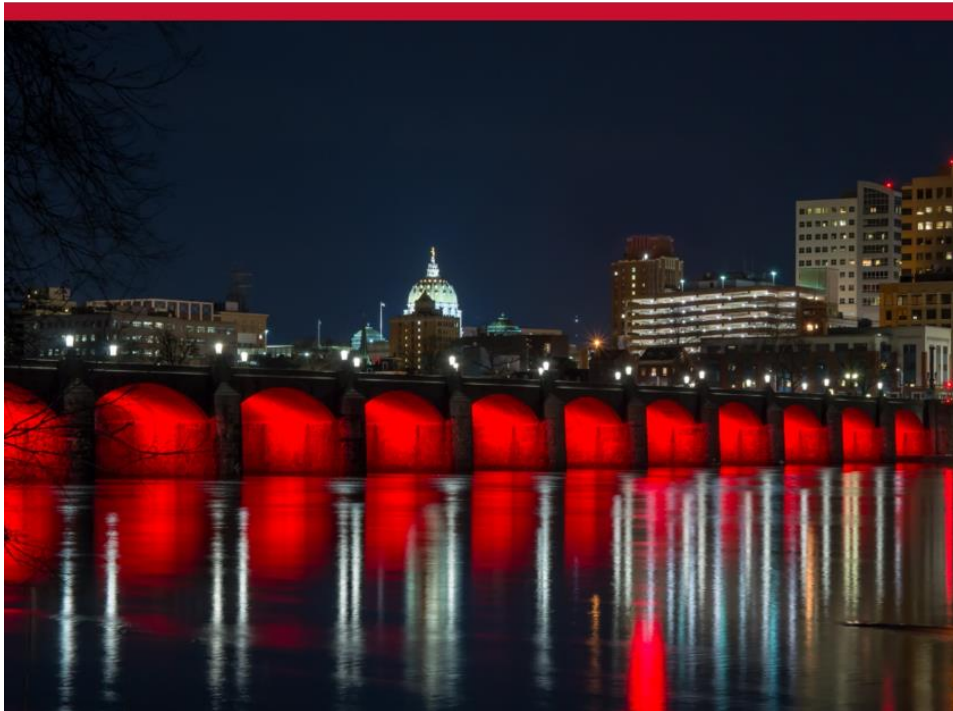
Street Address *

ZIP Code * Enter Zip for City and State

Business Information

Street Address

LeadingAge PA Political Action Committee



Established in 2017 with purpose of increasing our legislative advocacy and presence in Harrisburg

Does not support candidates based on their political affiliation, but on their record of support for aging services



Please consider donating to the LeadingAge PA PAC today!



Other 2023 Legislative Priorities



2023 Legislative Priorities

- Federal staffing mandates (letter to Sen Casey)
- TNA Pathway
- 3-day hospital stay
- Med tech/Cert Med Aid
 - (Senators Judy Ward and Maria Collett)
- Movement to reduce regulatory barriers that detract from resident care





Upcoming Events

LeadingAge® PA

2023 Annual Conference



- May 16-18, 2023
- Kalahari Resort & Convention Center in the Poconos
- LeadingAgePAConference.org



Ageless Art & Timeless Treasures

AGELESS Art

AND

**TIMELESS
Treasures**

EXHIBITION

- Juried Art Show and Gala open to member community residents
- Deadline to submit: June 30, 2023
- LeadingAgePA.org/AgelessArt





LeadingAge[®] PA